

1 Report of the INTERIM HDA Executive Director - 2016

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4 We continue to work with all dental stakeholders in Hawaii to ensure great service experiences
5 for our HDA members. Our staff commitment to member service remains our top priority.

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7 HDA remains financially healthy. Our revenues exceed our expenses and we are in the process
8 of revising our budget to truly reflect our expenses. In addition to our reserve accounts, we
9 have the protection of a \$500,000 line of credit instantly accessible from Central Pacific Bank.

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11 The HDA Building has rented all vacant rental spaces. Sofos Realty will remain as our
12 property manager for the HDA building.

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14 As we now own the building, we have transitioned the HDA Building Fund account to the new
15 HDA Reserve Fund Account and we will begin to grow a cash reserve.

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17 *The Hawaii Dental Association Convention 2016* was very successful and is a great benefit for
18 the HDA members and guests.

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20 Our membership is strong with 983 members, which is over 90% of all dentists licensed and
21 practicing in Hawaii. Our membership market share, recruitment, retention, and loyalty
22 remains as one of the best in the nation.

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24 Our staff continues to be very loyal, dependable staff members.

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26 Finally, thanks to all of you who volunteer to serve here in the House, on the Board, on
27 Programs, on Task Forces and in so many other ways to help organized dentistry fulfill its
28 mission.

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30 Mahalo for your support and encouragement.

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32 With aloha,

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35 Steve Wilhite DDS
36 Interim Executive Director 2016