

Hawaii Dental Association
Budget 2017

**Hawaii Dental Association
2017 BUDGET**

2017 DETAIL ACCOUNT	2017 BUDGET	2016 BUDGET	2017					
	(with Building)	(w/o Building)	MEMBERSHIP	FISCAL MGT	ADMIN	EDUCATION	GOVT REL.	BUILDING
R Member Dues								
R Member Dues - install fee	5,100		5,100					
R Member Dues	314,000		314,000					
Member Dues Total	319,100	320,900						
R Member Benefits								
R Sale of discount movie tickets	18,000		18,000					
R Sale of mail list to members	400		400					
R Royalties	51,900			51,900				
Member Benefits Total	70,300	71,500						
R Publication sales								
R Annual journal subscriptions	300		300					
R Journal ad revenue	5,000		5,000					
R Marketplace ads	2,400		2,400					
R Sale of mail list to nonmember	1,600		1,600					
Publication sales Total	9,300	400						
R Convention Revenue								
R Exhibitors booths	180,000					180,000		
R Hotel commission	5,000					5,000		
R Marketing	22,000					22,000		
R Registration	220,000					220,000		
R Sponsors	10,000					10,000		
Convention Revenue Total	437,000	400,000						
R Grants & Contributions								
R ADA SPA committee grant	55,000				55,000			
Grants & Contributions Total	55,000	60,000						
R Meeting Registration Fees	5,000				5,000			
Meeting Registration Fees Total	5,000	-						
R Sponsors	12,500		12,500					
Sponsors Total	12,500	22,000						
R Service Fees	95,000				95,000			
Service Fees Total	95,000	95,000						

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			MEMBERSHIP	FISCAL MGT	ADMIN	EDUCATION	GOVT REL.	BUILDING
R Rental income								
R Tenant base rent income	84,300							84,300
R Common area maintenance income	69,500							69,500
R General excise tax income	7,600							7,600
R Parking stall rental income	15,000							15,000
R Other rental income	-							-
Rental income Total	176,400	-						
Miscellaneous Revenue Total	50	200		50				
TOTAL REVENUE	1,179,650	970,000	359,300	51,950	155,000	437,000	0	176,400
DIRECT EXPENSES								
Salaries & Wages Total	254,500	275,000			254,500			
Payroll taxes Total	19,800	21,200			19,800			
Employee benefits Total	28,670	75,300			28,670			
Member benefits								
E Purchase discount movie tickets	18,000		18,000					
Member benefits Total	18,000	20,000						
Conferences and Travel								
E ADA 14th District Caucus 1	19,000				19,000			
E ADA Annual Session and HOD	25,000				25,000			
E ADA ED Management Conference	3,000				3,000			
E ADA President - elect Meeting	2,200				2,200			
E ADA Washington Leadership Conf	6,000				6,000			
E Western States Presidents Conf	5,300				5,300			
Conferences and Travel Total	60,500	73,000						
Meeting expenses								
E Annual neighbor island meetings	1,100				1,100			
E Awards task force	1,000				1,000			
E BOT - meetings expenses	6,000				6,000			
E Give Kids a Smile event	12,500		12,500					
E HDA House of Delegates expenses	1,500				1,500			
E Legislators Breakfast	2,400						2,400	
E Miscellaneous meetings	400				400			
E YDG meetings and events	8,500		8,500					
Meeting expenses Total	33,400	38,400						

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Convention expense									
E Printing & Design	18,030					18,030			
E Facilities, set-up and equipment	70,460					70,460			
E Food & Beverage	24,530					24,530			
E Speaker fees/grants	35,500					35,500			
E Event Coordination fees	43,000					43,000			
E Promotional items & gifts	10,110					10,110			
E Outside services	8,070					8,070			
E Office supplies and expense	3,400					3,400			
E Scouting for speakers	2,000					2,000			
Convention expense Total	215,100	172,000							
INDIRECT EXPENSES									
Computer & internet expenses Total	2,800	800			2,800				
Depreciation & amortization Total	52,900	-							52,900
Dues and subscriptions Total	800	800			800				
Fees									
E Fees to process credit cards	22,300			22,300					
E Other banking service fees	900			900					
Fees Total	23,200	15,900							
E Insurance									
E Business umbrella insurance	1,050				1,050				
E Directors & Officers insurance	6,200				6,200				
E HDA office general liability	1,800				1,800				
E Building insurance	3,200								3,200
Insurance Total	12,250	6,050							
Mailing & postage Total	5,900	5,900			5,900				
Office equipment & software									
E Office Software leases & purchases	3,500				3,500				
E Office equipt leases and purch	3,400				3,400				
Office equipment & software Total	6,900	3,500							
Office Supplies & Expense									
E Office Supplies & Expense-Rental	200				200				
E Office Supplies & Expense	3,400				3,400				
Office Supplies & Expense Total	3,600	10,400							

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Phone and fax Total	3,600	4,000			3,600			
Printing and copying Total	500	500			500			
E Professional fees								
E BOT - SPA grant to HPPA	55,000	60,000			55,000			
E Fee paid to lobbyist	48,000	45,000					48,000	
E Accounting	20,400	5,000		20,400				
E Annual audit of HDA books	20,000	20,000		20,000				
E Legal expenses	6,000	1,000		6,000				
E Payroll service fees	2,500	2,500		2,500				
E Management Fees	7,600	-						7,600
E Security service	500	-						500
Professional fees Total	160,000	133,500						
Repairs & maintenance Total	36,900							36,900
E Taxes - Other								
E General excise tax	8,000							8,000
E Real Property Tax	21,200							21,200
E HDA general excise tax	2,800			2,800				
Taxes - Other Total	32,000	6,000						
Training & Development Total	2,000				2,000			
Utilities Total	31,100							31,100
TOTAL EXPENSES	1,004,420	862,250	39,000	74,900	463,620	215,100	50,400	161,400
REVENUE OVER (UNDER) EXPENSES	175,230	107,750						
HDA Programs & Mgmt & General	160,230							
Building	15,000							